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NLMK Group

Key facts

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NLMK Group is the largest steelmaker in Russia and one of the most efficient in the world. It is the only Russian company among TOP 20 leading global steelmakers.

NLMK Group operates over 20 production facilities in Russia, the United States, Belgium, Denmark, Italy, France and India with total annual production capacity of over 17 million tonnes.

The company’s range of high value added products includes cold-rolled steel, pre-painted steel, thick plates, electrical steel (transformer and dynamo) and a wide range of long products for the construction sector.

These high-quality products are used in various industries around the world, from construction and machine building to the manufacturing of power-generation equipment and offshore windmills.

NLMK’s ordinary shares are traded on the Moscow Stock Exchange (ticker "NLMK") and its global depository shares are traded on the London Stock Exchange (ticker "NLMK:LI").

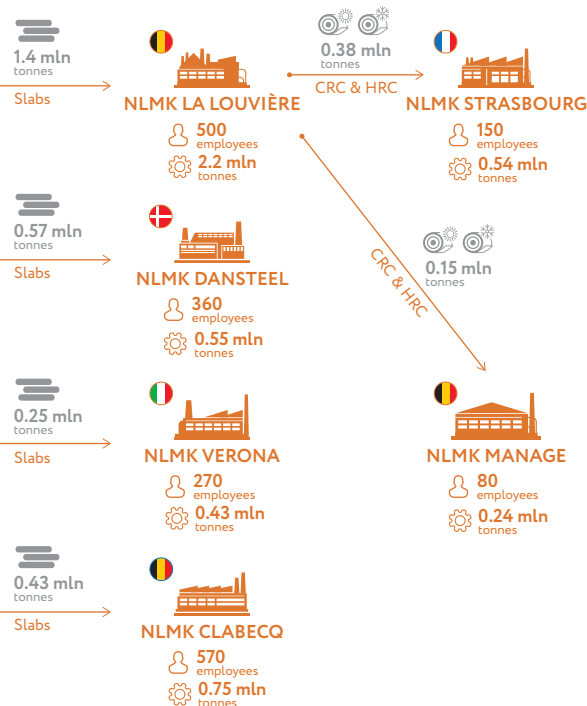


2016 PLATTS
GLOBAL METALS
AWARDS WINNER

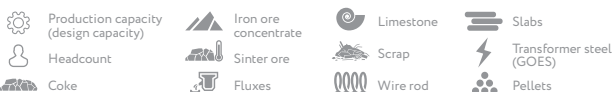
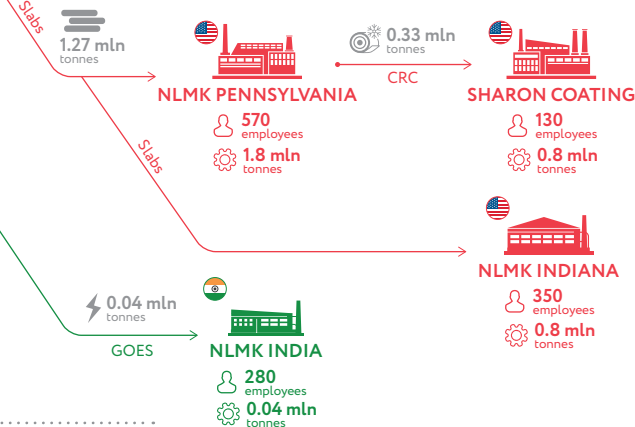
NLMK RUSSIA



NLMK EUROPE

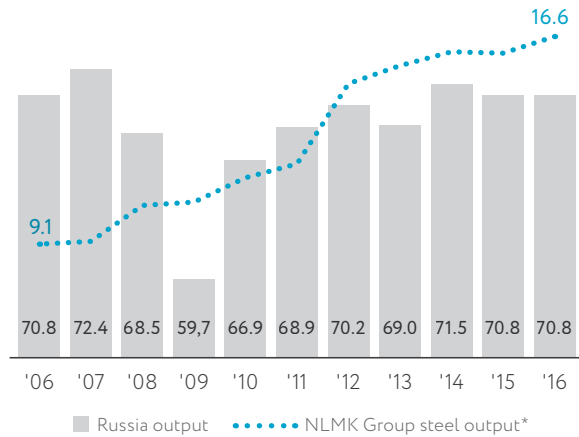


NLMK USA



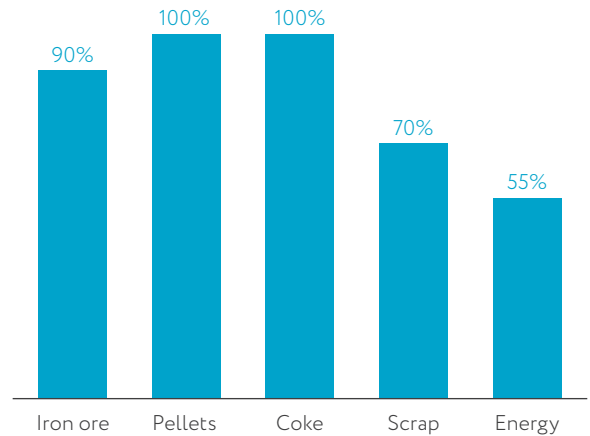
NLMK (RHS) AND RUSSIA (LHS) STEEL OUTPUT

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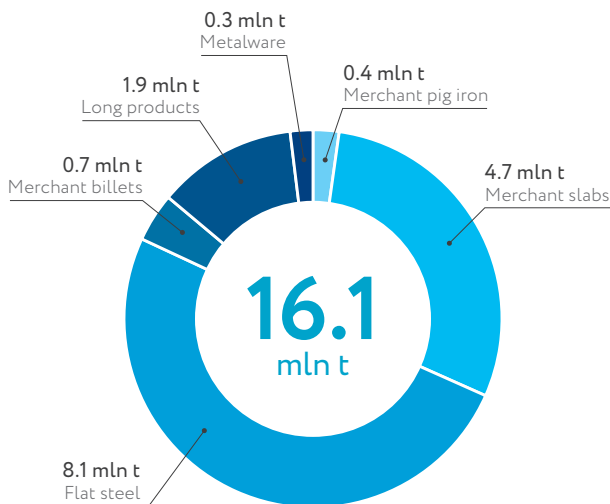


* with NBH

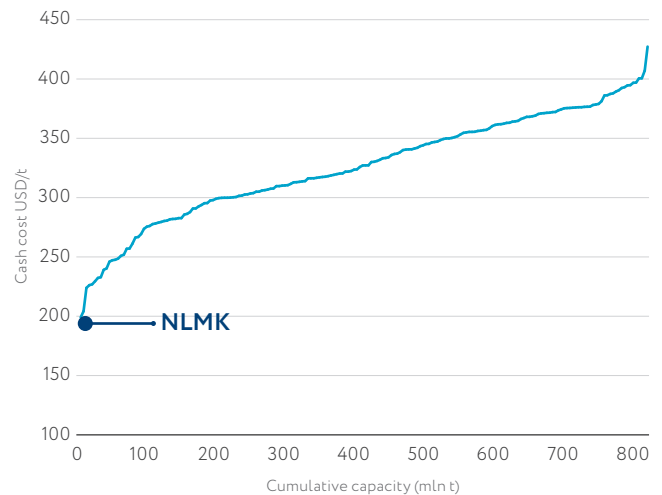
NLMK SELF-SUFFICIENCY IN KEY RESOURCES



NLMK PRODUCTION BY PRODUCT



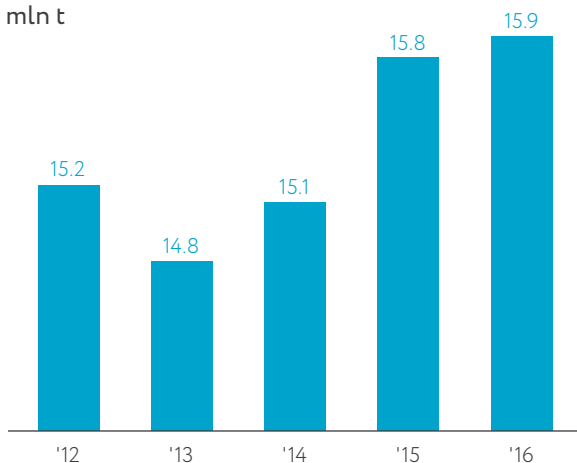
GLOBAL SLAB COST CURVE, 2016



Source: World Steel Dynamics

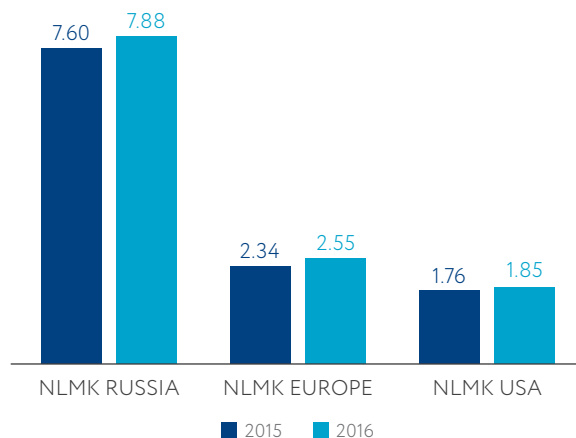
SALES VOLUMES

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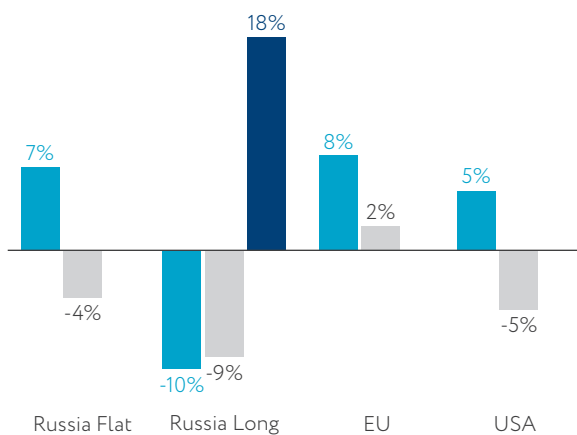
NLMK shipments of finished steel by division

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NLMK SALES VS. LOCAL MARKET GROWTH, 2016

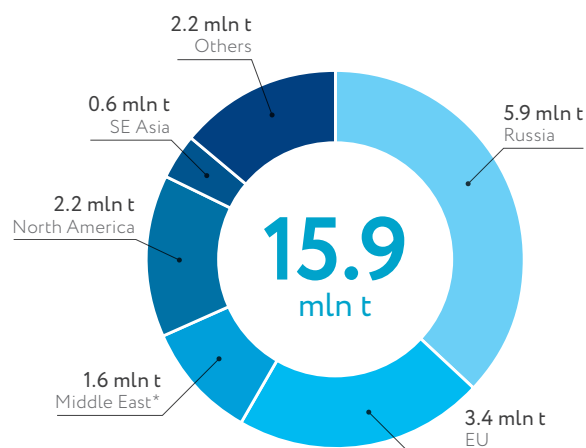
% change, yoy



■ Divisions sales in home markets ■ Demand growth
■ Total long products sales (incl. exports)

Source: NLMK, Eurofer, Worldsteel

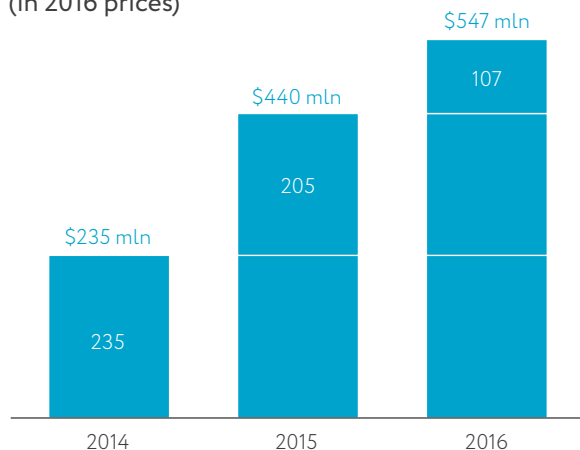
STEEL SALES BY REGION, 2016



*incl. Turkey

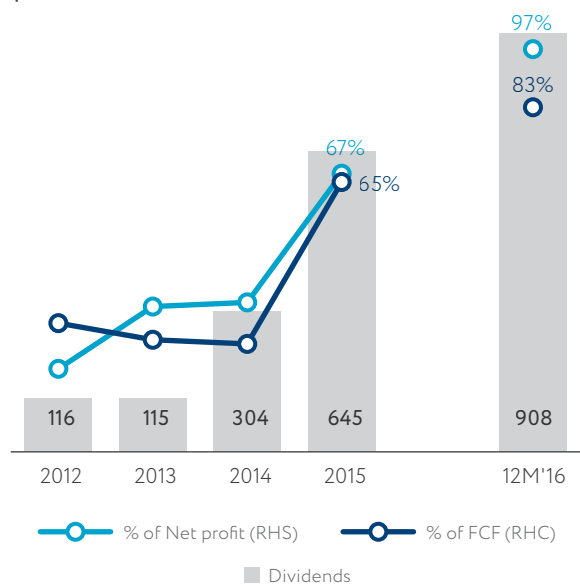
ANNUAL NET GAINS

(in 2016 prices)



DIVIDEND HISTORY

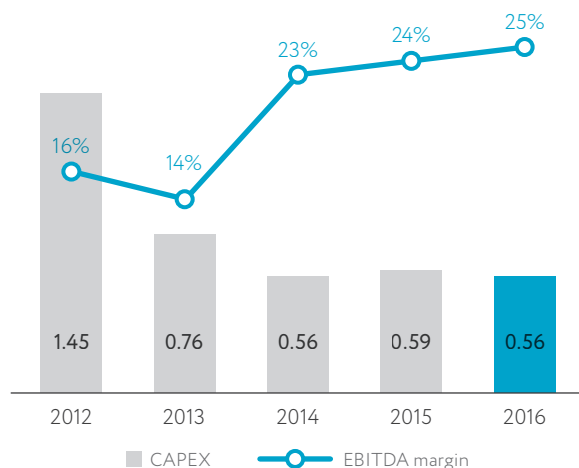
\$ mln



STRATEGY 2017 IN ACTION

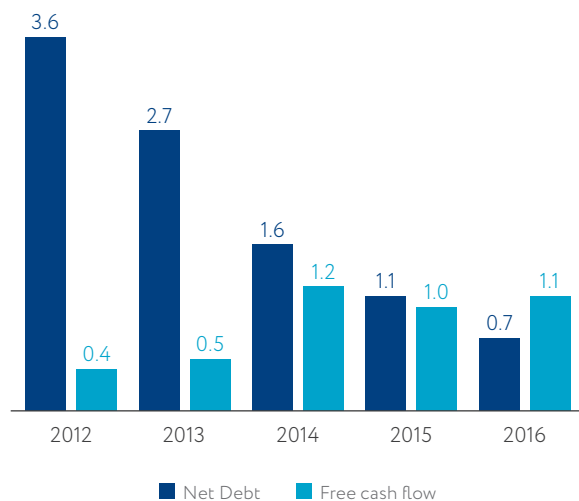
NLMK EBITDA MARGIN & CAPEX

\$ bn

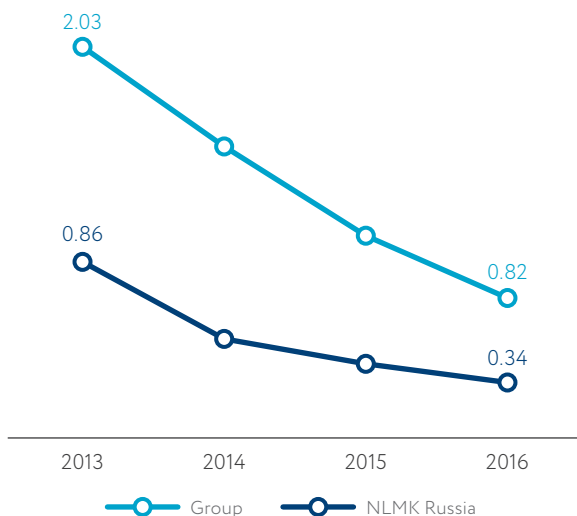


NLMK NET DEBT & FCF

\$ bn



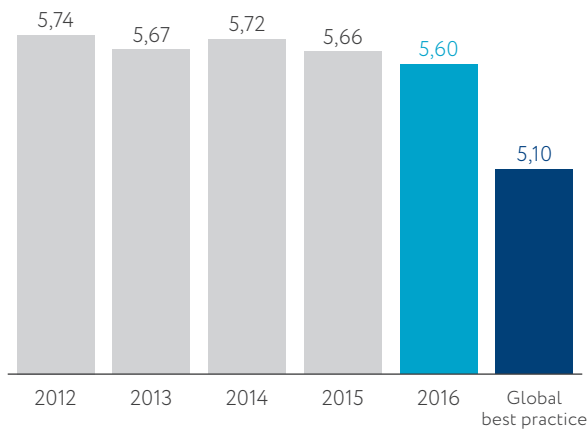
LTIFR*



* LTIFR – Lost Time Injury Frequency Rate (per 1 mln man-hours worked).
Russian assets include Russian Flat Products, Russian Long Products, Russian Mining

SPECIFIC ENERGY INTENSITY, LIPETSK SITE

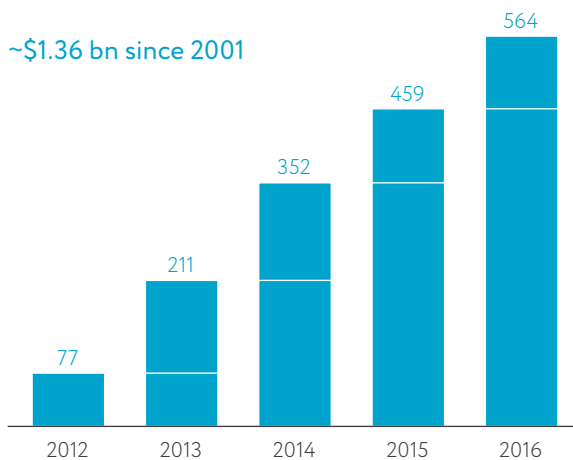
Gcal/t



HEALTH, SAFETY AND ENVIRONMENT

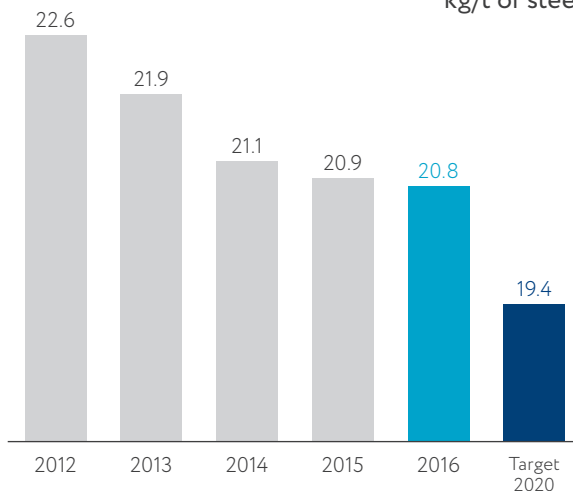
ENVIRONMENTAL INVESTMENTS

\$ mln, cumulative



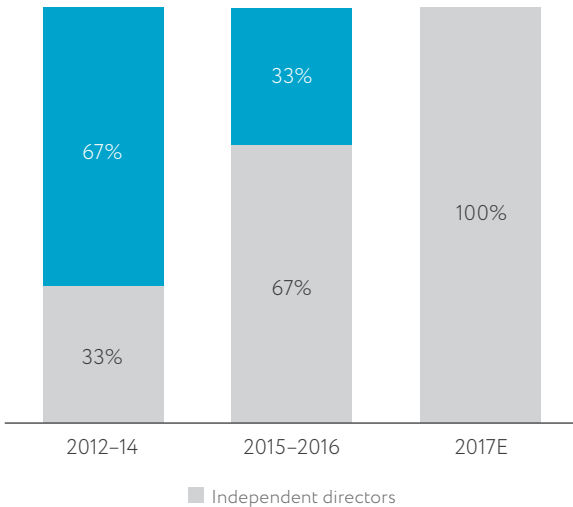
AIR EMISSIONS, NLMK RUSSIA

kg/t of steel

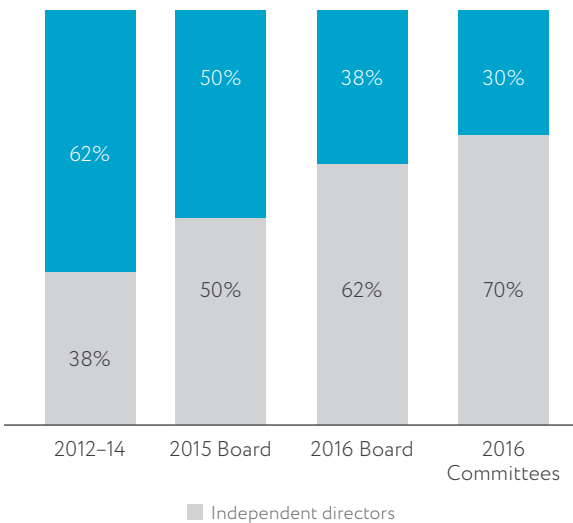


CORPORATE GOVERNANCE

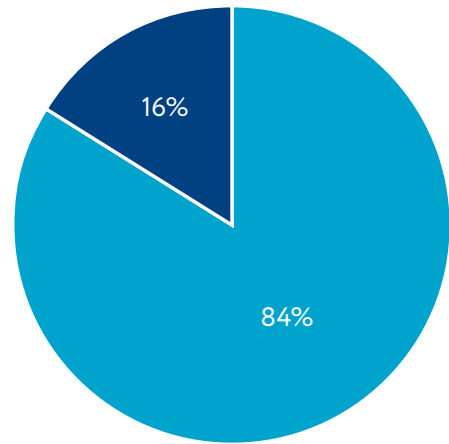
BOARD: % OF COMMITTEES WITH ID MAJORITY



BOARD: % OF INDEPENDENT DIRECTORS



SHAREHOLDER STRUCTURE



● Fletcher Group Holdings Limited ● Free float shares

Shareholder structure as of 31.12.2016

Owner	Share
Fletcher Group Holdings Limited * - beneficially owned, as the term is defined by the legislation of the Russian Federation, by Mr. Vladimir Lisin	84%
Other free float shares (including: GDRs traded on the London Stock Exchange (Deutsche Bank Trust Company Americas is NLMK's depository bank); shares traded on Moscow Exchange)	16%